

Dear Georgia Registered Vendors,

Here is your chance to meet and understand how other states do business!

During March 4-6, in Baltimore, Maryland, NASPO (The National Association of State Procurement Officers) will host its annual Marketing to State Governments Meeting and Small Business Seminar. Over the course of two days, you will have the opportunity to learn how to eliminate unnecessary roadblocks to doing business with the states. The educational program is centered on informing suppliers of the different ways to do business with state governments. However, it is also an opportunity for state procurement officials to get feedback regarding what can be done to make the procurement process a better one for suppliers. By working together interested parties can act responsibly for the benefit of all involved.

We will also have Regional One-on-One sessions running concurrently with regional roundtables to maximize the opportunity for individual interaction. The Regional Roundtables are an opportunity to hear what is happening or will be happening in each of these regions. Each region will have its own session. When you register, you will also have an opportunity to request a one-on-one meeting with the state(s) of your choice. Interviews are assigned on a first-come, first-served basis. Every effort will be made to assign you to your chosen representative(s).

NASPO will also host the Small Business Seminar (small business defined by the Small Business Administration within 13 CFR §121) in conjunction with the conference. This is a golden opportunity to meet with procurement officials from the states and attend sessions customized for small businesses. As with the Marketing Meeting, attendees of the Small Business Seminar have an opportunity to request One-On-One Meetings with the state(s) of their choice as well as attend the Regional Roundtable sessions.

For more information on the NASPO Marketing to State Governments Meeting and Small Business Seminar, please visit the website at [www.NASPO.org](http://www.NASPO.org). The NASPO 2007 Marketing Conference is referenced. Feel free to contact Hugh M. Farley at 404.656.0936 or [hmfarley@doas.ga.gov](mailto:hmfarley@doas.ga.gov).

Hugh M. Farley, Customer & Vendor Satisfaction Officer, will be representing Georgia in this Conference.

Thank you for your interest in doing business in Georgia and with other states. Please visit the website today and plan on attending.

Sincerely,

Hugh M. Farley,  
Customer & Vendor Satisfaction Officer  
State of Georgia  
Purchasing Division