



The Department of Administrative Services continues to help the State of Georgia Operate Efficiently and Effectively

DOAS and the State of Georgia team up to Save Money with Statewide Contract

The Department of Administrative Services strives to provide stakeholders with reliable and valuable added business services. The Department has succeeded again at assisting our stakeholders in reducing their operating costs.

Effective immediately, through competitive bidding, the Georgia Department of Administrative Services, State Purchasing Division, has established a Statewide Contract for Tires and Tubes, both Pneumatic and Solid with the following two vendors, The Goodyear Tire and Rubber Company and Michelin North America, Inc. The New Statewide Contract Number is SWC90782 and will replace Statewide Contract S50410.

The benefits of the new contract are three-fold, and include an decrease of up to 50% in the Manufacturer's Base List Price for most common size tires. In addition, the new statewide contract offers an 18" Pursuit Vehicle tire not available on the previous statewide contract. The prices are between 44% and 51% off the Manufacturer's Base List Price. Finally, multiple vendor awards provide complete contract coverage throughout the entire State while promoting continuous competition among awarded contract vendors.

Again, agencies can immediately begin to take advantage of these tremendous savings. The contract is now available for use through the State Purchasing Statewide Contract Index Listing. To make it more convenient for our customers, they can refer to the Tires and Tubes, Pneumatic and Solid link is: http://ssl.doas.state.ga.us/PRSapp/PR_StateWide_contract_list_alpha.jsp. For more information, please contact Rick Beal, DOAS Category Manager, at 404-657-8390 / ricky.beal@doas.ga.gov .

DOAS also announces new statewide Maintenance Repair Operating (MRO) contracts for building supplies. Effective this month, the State Purchasing Division has implemented a series of contract with Home Depot, Grainger, HD Supply and Zep Sales and Services for cleaning and maintenance supply products.

The Home Depot contract which became effective in January offers some tremendous savings benefits, including in-store purchases in over 50 locations in Georgia on purchases over \$2500. The Grainger contract offers discounts between 38-83% off retail manufacturer's pricing. This convenience contract allows for the purchase of common supplies, from a variety of over 140,000 products. The Atlanta based HD Supply contract offer some 15-20% of savings off wholesale pricing among many other P-Card based incentives. For more information the Category Manager, Karen Montgomery (404) 463-3857 or the Sourcing Specialist, Trina Williams (404) 656-5452 will be delighted to answer any questions.

Certified as an environmentally friendly green supplier, the State Purchasing division was thrilled to contract with Zep Sales & Service for the purchase of cleaning supplies directly from the manufacturer. The Zep contract benefits include discount pricing on over 400 green and environmentally responsible products, the ability to cross reference with other manufacturer's products to compare savings, and a cutting edge technology offered through their Research and Development department. For more

information, Karen Montgomery will be available to assist on this contract as well. She can be reached directly at (404) 656-5452.

Also, coming in January of 2009, DOAS is pleased to announce the launch of two new Statewide Contracts to be awarded for both Administrative and Pursuit Vehicles. Various classes of vehicles will be offered within both contracts, including the following: Administrative Vehicles: 4 Sedans; 1 hybrid; 4 pickups; 3 SUV's; and 7 classes of vans (passenger & cargo). Pursuit Vehicles: 3 sedans and 1 SUV. Contingent on make/model, buyers can expect to save anywhere from 7%-36% below dealer invoice. Between both contracts, and as compared to previous agreements, DOAS has reduced overall costs by nearly \$10 million (cumulative purchases). Please contact Debra White, Category Manager, for additional benefits and availability – Debra.White@doas.ga.gov (404-463-0232).

For a complete list of all Department of Administrative services contracts and other services offered by the department, visit www.doas.georgia.gov. There you can view the item listing, pricing information, dealers and distributors in your local area. In addition the website assists with ordering instruction, and all additional contract information. We hope you find these contracts useful in helping your organization save money in these difficult economic times.

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